

## FOR IMMEDIATE RELEASE

## Southern California Capital Markets Team Joins Slatt Capital in Los Angeles Office

Slatt Capital is pleased to announce that veteran capital markets professionals Bryan Shaffer and Ruben Bohbot have joined the firm's Los Angeles office. Mr. Shaffer will join as a Principal and assume the role of Managing Director, acting as the player-coach leader of the office. Mr. Bohbot joins the firm as Vice President, focusing on originations and expanding the firm's lender relations.

"Our Los Angeles office has tripled its headcount in the past nine months, and we believe that Bryan Shaffer is the ideal candidate to lead the region's next chapter of growth and success. The Shaffer/Bohbot team has a strong track record of execution and success with both traditional debt placement as well as specialized structured finance. We are excited about their addition to our rapidly expanding Southern California presence," said the CEO Dan Friedeberg at Slatt Capital.

Mr. Shaffer has 35 years of capital markets and CRE finance experience with an extensive history of arranging debt and structured financing for commercial and multifamily properties nationwide. Previously, Mr. Shaffer served as Managing Director & Principal with George Smith Partners. In his career, Mr. Shaffer has sourced over \$8.5 billion in real estate transactions, including structuring or arranging over \$6 billion of debt and equity placements and repositioning and selling over \$2 billion of properties.

"I am proud to join the Slatt Capital team and build further upon the firm's recent growth in Southern California. They have stellar lender relationships built over the last five decades, a diverse correspondent network with access to life company capital, and a newly formed structured finance practice based in Los Angeles—all of which provide a unique platform for our team to best service our client's capital market needs," said Bryan Shaffer.

Mr. Bohbot brings over a decade of CRE experience with over 3 years working in acquisitions and dispositions of under-performing CRE notes and, most recently, as Director at George Smith Partners, teamed with Bryan Shaffer. Ruben has placed debt and equity for over 6 million square feet of commercial and multifamily real estate valued at over \$3.5 billion.

"I am excited to join the Slatt Capital team and be able to leverage their life insurance capital to best serve our clients in this changing market. I look forward to building upon the success that Bryan and I have shared in recent years, and Slatt Capital positions us best to do just that," said Ruben Bohbot.

## About Slatt Capital:

Slatt Capital is a long-standing and respected institution with 53 years of experience in commercial mortgage banking. Slatt Capital has correspondent relationships with several of the most prestigious lenders in the country, providing custom-tailored solutions for borrowers' needs. In addition to assisting clients with debt placement nationwide, Slatt Capital manages a \$5.2 billion servicing portfolio. To learn more, visit us at <a href="https://www.slatt.com">www.slatt.com</a> or follow us on <a href="https://www.slatt.com">LinkedIn</a>.